Mobile 624 1914658

costapalmas.com

From: ljedge94@gmail.com <ljedge94@gmail.com>
Date: Monday, 29 August 2022, 12:34
To: Sylvana Diego <sdiego@costapalmas.com>
Subject: Re: Costa Palmas

Thanks for the resale agreement. I will talk to Jim and see if we can come up with a price. Can you give me an idea of what price range the developer has in mind? I don't want a low-ball offer just to get rid of it now, as we've already held onto it for 10 years and those years were likely the hardest ones, the easy part is ahead of us I believe.

But throw a number out and then we can negotiate.

Thx, Linda

> On Aug 29, 2022, at 12:10 PM, Sylvana Diego <sdiego@costapalmas.com> wrote:
>
> Hi Linda
>
> Attaching your listing agreement as requested.
>
> So now that I have you I was asked to reach out to owners on M15 to ask if you have interest in selling back to the developer and how much you are looking to get, the idea is that many owners only want to sell and have no interest in building a home due to costs so they figure they can develop so land is not just sitting there, I explained to the corporate offices that your purchase price is $675,000 usd but that you are ok to negotiate.
>
> This would be an immediate and direct deal with developer, paid cash upon closing if this were the agreement and the 8% commission would be waived if there is an agreement so when you have a moment if you could think about this and discuss with your husband and let me know how much you would sell lot back for to developer and please keep in mind that the benefit would be that it would be fast and no commission so we can't expect the same prices as selling in a few years to a retail buyer thru a broker but this being immediate you will not worry about HOA dues, property taxes or anything related to lot expenses and receive your money the moment the deal closes so there are some benefits you just need to see if these work for you and your husband at the moment.
>
> Thank you for your time.
>
> Silvana

Gmail LINDA EDGE <ljedge94@gmail.com>

Costa Palmas

ljedge94@gmail.com <ljedge94@gmail.com> Fri, Oct 14, 2022 at 9:48 PM
To: Sylvana Diego <sdiego@costapalmas.com>
Cc: Stephanie Cote Costa Palmas <scote@costapalmas.com>

Hi Silvana,

I haven't heard back from you after you said the developer was interested in buying properties on M15 and I threw out a number. I guess they're not interested after all?
Anyway, I guess our listing is up on Nov 18 and I wanted to give you 30 days notice that we won't be renewing the agreement.
Jim & Linda Edge
M15, L51

> On Aug 31, 2022, at 9:16 PM, Sylvana Diego <sdiego@costapalmas.com> wrote:
>
> Good evening
> Yes. I don't have a response yet but will insist on it and let you know what they say.
> Silvana
>
> Enviado desde mi iPhone
>
> > El 31 ago 2022, a la(s) 20:23, ljedge94@gmail.com escribió:
> >
> > I haven't heard back from you on this. You approached me, the least you could do as 'my realtor/agent' is give me timely feedback. If the developer isn't serious about this, let's not waste each others' time.
> > Linda & Jim
> >
> > > On Aug 29, 2022, at 2:03 PM, ljedge94@gmail.com wrote:
> > >
> > > $576,300 usd
> > > That's nearly $100,000 usd reduction on one of the largest lots on M15.
> > >
> > > > On Aug 29, 2022, at 1:40 PM, Sylvana Diego <sdiego@costapalmas.com> wrote:
> > > >
> > > > I suggested that and they asked me to get a number from you.
> > > >
> > > > Silvana
> > > >
> > > > 
> > > >
> > > > Silvana Diego
> > > >
> > > > Director of Golf & Marina Residences